

RESTRUCTURING AND INSOLVENCY PRINCIPAL NEEDED TO JOIN OUR FAMILY



Profile

The Restructuring and Insolvency team has developed into a leading regional specialist restructuring and insolvency practice.

The current practice breaks down as follows:

- Acting for IPs on both transactional matters (eg administration sales and retention of title claims) and contentious matters (eg misfeasance claims);
- Assisting lenders (in particular alternative lenders) with the management of risk in unusual funding transactions and subsequently assisting with managing exits;
- Helping our SMW and entrepreneurial businesses manage risks and insolvency in their supply chains and their directors manage and balance their duties;
- Advising institutional and challenger banks on strategic enforcement, refinancing and restructuring solutions for distressed lender;
- Providing solutions in specialist sectors such as finance, recruitment and tech

We are a dynamic and progressive team, looking for someone who wants to be a part of our success and join our journey. We are looking for a personable, pro-active and collaborative team player with the leadership skills to drive, develop and progress an ambitious team.

Experience:

Essential knowledge areas:

In-depth knowledge of:

- Strong technical and commercial abilities.
- Good managerial experience and able to work effectively as part of a team.
- Displays behaviours that support our values and objectives.
- Highly effective communication skills (orally and written).
- Adaptable and flexible with the ability to stay calm and objective when under pressure.
- Personally motivated with a “can do” attitude.
- Good organisation skills.
- Good IT skills with experience of using Microsoft Office tools, Zoom and Teams.

Team

Dispute Resolution

Reporting to

Mark Rondel

Location

Gatwick

Benefits

- 30 days holiday
- Bupa Private Health
- Death in Service
- Mobile phone
- Motoring Allowance
- Perkbox/Benefits Hub and so much more!

Equal Opportunities

The firm is an Equal Opportunities Employer and is committed to the implementation and maintenance of employment and recruitment practices which will ensure that no potential or current employee or trainee, is treated less favourably on the grounds of age, disability, gender, marital status, race, nationality, colour or any other aspects unrelated to their current and potential skills, aptitudes and abilities.

The Role:

You will be responsible for leading and managing our Restructuring & Insolvency team so this is a great opportunity for you to make your mark and implement your ideas.

Your areas of responsibility will be:

- Managing and developing EMW's Restructuring and Insolvency offering to clients.
- Formulating, implementing and continually improving the Restructuring and Insolvency Business Plan.
- Developing strategies to build and grow relationships with new and existing clients.
- Maximising referral opportunities or added value opportunities.
- Continuing to develop existing relationships with IPs and referrers via both the Restructuring and Insolvency team and the wider firm.
- Confidently providing clients with sound legal advice and provide support to your team.
- Leading and contributing to the marketing activity of the Restructuring & Insolvency team to potential and existing clients.
- Leading, managing, motivating and growing your team setting clear objectives that are aligned to the firm's values and behaviours, and effectively resolving any performance concerns.